## CITY OF JERSEY VILLAGE, TEXAS

## GOLF COURSE ADVISORY COMMITTEE NOTICE OF A MEETING

September 27, 2021 at 5:30PM. Jersey Meadow Golf Club 8502 Rio Grande. Jersey Village, TX 77040

## AGENDA

1. Call to order
2. Approve Minutes from 07.06.2021
3. Citizen comments

Any person who desires to address the Recreation \& Events Committee regarding an item on the agenda will be heard at this time. In compliance with the Texas Open Meetings Act, unless the subject matter of the comment is on the agenda, the City staff and Committee Members are not allowed to discuss the subject. Each person is limited to five (5) minutes for comments.
4. Items for individual consideration
a. Berm Update - Matt Jones
b. Golf Course Council Report Presentation discussion Robert Basford \& Matt Jones
5. Staff briefings
a. Golf Course Operations Report Matt Jones
b. Golf Course Maintenance Report Richard Flores
6. Future agenda Item request
7. Next meeting date: November 8, 2021
8. Adjournment

I, Maria Thorne, Parks and Recreation Administrative Assistant, City of Jersey Village, do hereby certify that the foregoing notice was posted in a place convenient to the general public at City Hall on the 21st day of September at 1:30pm.

Maria Thorne,<br>Parks and Recreation Administrative Assistant

In compliance with the Americans with Disabilities Act, the City of Jersey Village will provide for reasonable accommodations for persons attending public meetings. Request for accommodations must be made to the Parks Administrative Secretary by calling 713-466-2174 forty-eight (48) hours prior to the meetings.
"Pursuant to Section 30.06, Penal Code (trespass by license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a concealed handgun."
"Pursuant to Section 30.07, Penal Code (trespass by license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a handgun that is carried openly."
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## GOLF COURSE ADVISORY COMMITTEE MINUTES OF MEETING

July 6, 2021

1. Call to Order \& Attendance

Meeting was called to order at $5: 33$ pm by Greg Fair
Vance Burnham

| Greg Fair | present |
| :--- | :--- |
| Jane Arnett | present |
| David L. Lock | present |
| Ronald Schielke | present |

## 2. Approval of the March $8 \mathbf{2 0 2 1}$ meeting minutes

Motion was made to approve minutes by Ronald. Motion was seconded by David.

## 3. Citizen Comments

 None4. Items for individual consideration
a. Berm Update - Matt Jones

Mat said that he spoke with the contractor and the project has been delayed about a month and a half due to the rain.
Some items are completed. From the maintenance road around to the back side of \#6 is finished - grass was sodded, dirt work, mounding, drains, structure on bridge, swales, new tee boxes on \#6. Lake was made larger and deeper on \#6, new \#7 t-box. Unable to complete sodding on at this time. Still have a lot of dirt work to complete. Hoping that the course dries out. Section 5 fairway will have some major items - three 36 " pipes to be installed to attach to the pump station located at the old tennis courts. Must be done before dirt work and berm work and sodding can be done. Sections 4 and 3 will come after that with the berm getting lower and less disruption.

Matt discussed the new irrigation project which will be installed by G6. Will meet with the contractor to talk about schedule. The irrigation system will cover all 18 holes. Richard stated that irrigation is very important for the golf course and added that the sprinkler system will be controllable by computer so that the watering can be done specifically where it is needed. Greg asked if he will be able to control the irrigation from the office and Richard said that he will be able to control every head individually and precisely from his computer.

Matt added that there will be isolation valves throughout the course so that in case of a blowout, they would still be able to water some parts of the course while repairs were being made. Matt talked about the major improvements from the berm project aside from the ability to save homes from flooding, to including the new tee boxes on $3,4,5,6, \& 7$, the enlarging of 5 lakes, creation of 2 new lakes, drainage improvements. Matt stated that the course will have better playability overall, great irrigation, new golf cart paths, new restroom off of \#7 tee towards 16 tee box, refrigerated water fountain and a porch,
will look just like the starter shack. The portable toilet on \#14 is going away. He is planning a grand opening but not sure about date due to weather, maybe October 1.

Greg asked what percentage of the project was complete and Matt said that about 50\% of the project was done. He explained that the initial work was very time consuming Greg asked when the trash will be hauled away. Matt said that they are unable to do so because of the wet conditions of the gate area.

Ronald asked about the cart path on top of the berm beside \#5 green and Matt said that there are curbs to prevent carts from going off the edge.

Gary stated that he had not expected that much benefit to come from the berm project and that it was amazing.
b. Greens Report - Robert Basford

Robert stated that Council had requested a report on the status of the greens. He talked about how they utilized a drone to obtain photos to compare from May to July. The greens have improved tremendously and they are almost to the level that they were before the freeze. The report will go to Council on the $19^{\text {th }}$. The rainy and windy weather has been a challenge in June and July.

Ronald stated that that the greens looked better in person this morning than they do in the pictures. Matt added that \#5 green is the best one.

Gary asked where the problem areas are on the greens. Matt said the areas that had the most foot traffic from carts to green and green to cart were the most worn down. He mentioned the possibility of roping off some areas for a couple of weeks to allow them to recover. He added that they have re-sodded about 4 K square feet recently. Richard stated that they are cutting high right now because they are trying to grow some roots and that they need to aerate the greens. Hot, dry weather is needed. If weather clears, they will lower the mowers and add top dressing. In the next couple of weeks the greens will be greatly improved, and Richard feels that they are at about $80 \%$ of being to Jersey Meadow standard. The area that was sodded first is doing well. The second batch needs to be rolled but need the weather to improve.
5. Staff briefings
a. Golf Course Operations Report - Matt Jones

Mat said that they started giving a $25 \%$ discount in April when they thought that two holes would only be closed for a couple of weeks, but it's been over two months and it has affected the revenues. He is hoping that they can get back to 18 holes by the end of the month and get back to the revenue trends from last year. When irrigation goes in they may offer a small discount if they have to close a hole for a day.

Junior golf camps have done very well. All of the camps are 100\% full with waiting lists. May seek out guest instructors next summer to accommodate more kids. The Saturday schools taught by Steve \& Cody are doing well also.

Post Covid 19 restrictions are done, activities and groups are coming back to the clubhouse - the JV ladies group, domino players, JVSO, MGA junior camp ceremony, kids nights, family nights, happy hours, beer bucket and burger event, etc. Will have a put-put, pretzel and beer event at end of month. The leagues are coming back. Outside events are down due to construction but after berm project will start promoting outside events.

Matt stated that he is disappointed by the negative reviews on social media about the construction. People are claiming that there is no notice when they book tee times, but the information is on the web site when they book online and staff members point out the construction when customers are booking tee times through them.

Kevin asked about cost of range cards. Matt said that he and Jennifer had discussed the cost and talked about offering different options.
b. Golf Course Maintenance Report - Richard Flores

Greens have responded well to the growing program but the cool nights and rain have hampered some progress. Have been mowing high to encourage growth of roots but soon will lower the heights of cuts. The fairways and the roughs have been sprayed with herbicide to eliminate weeds. The tee boxes, lake edges, and fence lines are being chemically edged. The Irrigation pumps have been serviced in preparation for irrigation installation and future watering needs. Equipment is being fixed or adjusted on a daily basis. Herbicides will be applied and the entire course will be fertilized as soon as weather stabilizes.

Jane Arnett asked about the string trimming around \#6. Richard said that the ground is very wet and soft and will try to get someone out there as soon as they are able to.

There are big patches of brown where they are killing off unwanted grasses to replace with the desired grass. They are trying to stay on the maintenance schedule. They will keep spraying, growing greens and will adjust the speed of the greens to maintain healthy turf.

Jane added that the women's league has asked about moving up the tee box on 8 and possibly 9. Matt talked about the planned improvements to the tee boxes.
6. Future agenda items request
7. Next Meeting Date:

09-13-2021 at 5:30 pm
8. Adiournment

Motion made to adjourn meeting was made by Ronald. The motion was seconded by Jane.

| Categor... | Original Total Budget | Current Total Budget | Period Activity | Fiscal Activity | Variance Favorable (Unfavorable) | Percent Used |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund: 11 - GOLF COURSE FUND |  |  |  |  |  |  |
| Department: 80-80 |  |  |  |  |  |  |
| 85 - FEE \& CHARGES FOR SERVICE | 1,609,800.00 | 1,609,800.00 | 127,842.18 | 1,691,353.08 | 81,553.08 | 105.07 \% |
| 96 - INTEREST EARNED | 1,000.00 | 1,000.00 | 4.93 | 61.28 | -938.72 | 6.13 \% |
| 97 - INTERFUND ACTIVITY | 345,891.14 | 345,891.14 | 0.00 | 0.00 | -345,891.14 | 0.00 \% |
| 98 - MISCELLANEOUS REVENUE | 25,000.00 | 25,000.00 | 0.00 | 25,760.25 | 760.25 | 103.04 \% |
| Department: 80-80 Total: | 1,981,691.14 | 1,981,691.14 | 127,847.11 | 1,717,174.61 | -264,516.53 | 86.65 \% |
| Department: 81 - CLUB HOUSE |  |  |  |  |  |  |
| 30 - SALARIES, WAGES, \& BENEFITS | 496,304.88 | 496,304.88 | 41,191.67 | 454,723.75 | 41,581.13 | 91.62 \% |
| 34 - COST OF SALES | 155,000.00 | 155,000.00 | 24,108.25 | 182,225.63 | -27,225.63 | 117.56 \% |
| 35 - SUPPLIES | 17,150.00 | 17,150.00 | 129.39 | 10,343.95 | 6,806.05 | 60.31 \% |
| 45 - MAINTENANCE | 4,450.00 | 4,450.00 | 0.00 | 3,179.64 | 1,270.36 | 71.45 \% |
| $50-$ SERVICES | 41,600.00 | 41,600.00 | 679.50 | 30,391.32 | 11,208.68 | 73.06 \% |
| 54 - SUNDRY | 51,400.00 | 51,400.00 | 5,037.46 | 77,566.60 | -26,166.60 | 150.91 \% |
| 55 - PROFESSIONAL SERVICES | 3,500.00 | 3,500.00 | 555.00 | 555.00 | 2,945.00 | 15.86 \% |
| 60 - OTHER SERVICES | 20,000.00 | 20,000.00 | 0.00 | 19,337.38 | 662.62 | 96.69 \% |
| 97 - INTERFUND ACTIVITY | 71,025.00 | 71,025.00 | 71,025.00 | 71,025.00 | 0.00 | 100.00 \% |
| Department: 81 - CLUB HOUSE Total: | 860,429.88 | 860,429.88 | 142,726.27 | 849,348.27 | 11,081.61 | 98.71 \% |
| Department: 82 - COURSE MAINTENANCE |  |  |  |  |  |  |
| 30 - SALARIES, WAGES, \& BENEFITS | 574,067.31 | 567,667.31 | 40,018.49 | 450,285.63 | 117,381.68 | 79.32 \% |
| 35 - SUPPLIES | 98,700.00 | 98,700.00 | 1,573.90 | 108,926.92 | -10,226.92 | 110.36 \% |
| 40 - MAINTENANCE--BLDGS, STRUC | 5,000.00 | 5,000.00 | 0.00 | 0.00 | 5,000.00 | 0.00 \% |
| 45 - MAINTENANCE | 19,000.00 | 19,000.00 | 47.69 | 15,684.77 | 3,315.23 | 82.55 \% |
| $50-$ SERVICES | 8,000.00 | 8,000.00 | 0.00 | 3,752.15 | 4,247.85 | 46.90 \% |
| 54 - SUNDRY | 90,500.00 | 90,500.00 | 0.00 | 23,194.15 | 67,305.85 | 25.63 \% |
| 55 - PROFESSIONAL SERVICES | 4,000.00 | 10,400.00 | 1,524.25 | 2,489.24 | 7,910.76 | 23.94 \% |
| 97 - INTERFUND ACTIVITY | 93,954.00 | 93,954.00 | 93,954.00 | 93,954.00 | 0.00 | 100.00 \% |
| Department: 82 - COURSE MAINTENANCE Total: | 893,221.31 | 893,221.31 | 137,118.33 | 698,286.86 | 194,934.45 | 78.18 \% |
| Department: 83 - BUILDING MAINTENANCE |  |  |  |  |  |  |
| $35-$ SUPPLIES | 4,800.00 | 4,800.00 | 585.10 | 7,269.43 | -2,469.43 | 151.45 \% |
| 40 - MAINTENANCE--BLDGS, STRUC | 16,000.00 | 16,000.00 | 4,340.00 | 18,938.44 | -2,938.44 | 118.37 \% |
| 45 - MAINTENANCE | 3,000.00 | 3,000.00 | 0.00 | 357.98 | 2,642.02 | 11.93 \% |
| $50-$ SERVICES | 26,000.00 | 26,000.00 | 1,889.94 | 19,677.10 | 6,322.90 | 75.68 \% |
| 55 - PROFESSIONAL SERVICES | 800.00 | 800.00 | 0.00 | 649.69 | 150.31 | 81.21 \% |
| Department: 83 - BUILDING MAINTENANCE Total: | 50,600.00 | 50,600.00 | 6,815.04 | 46,892.64 | 3,707.36 | 92.67 \% |
| Department: 87 - GC CAPITAL IMPROVEMENT |  |  |  |  |  |  |
| 70 - CAPITAL IMPROVEMENTS | 26,000.00 | 131,000.00 | 0.00 | 46,930.79 | 84,069.21 | $35.83 \%$ |
| Department: 87 - GC CAPITAL IMPROVEMENT Total: | 26,000.00 | 131,000.00 | 0.00 | 46,930.79 | 84,069.21 | $35.83 \%$ |
| Department: 88 - EQUIPMENT MAINTENANCE |  |  |  |  |  |  |
| $30-$ SALARIES, WAGES, \& BENEFITS | 87,169.95 | 87,169.95 | 5,526.50 | 58,303.47 | 28,866.48 | 66.88\% |
| $35-$ SUPPLIES | 30,450.00 | 30,450.00 | 2,087.59 | 22,485.60 | 7,964.40 | 73.84 \% |
| 45 - MAINTENANCE | 6,000.00 | 6,000.00 | 0.00 | 2,410.39 | 3,589.61 | 40.17 \% |
| $50-$ SERVICES | 500.00 | 500.00 | 0.00 | 418.00 | 82.00 | 83.60\% |
| 97 - INTERFUND ACTIVITY | 27,320.00 | 27,320.00 | 27,320.00 | 27,320.00 | 0.00 | 100.00 \% |
| Department: 88 - EQUIPMENT MAINTENANCE Total: | 151,439.95 | 151,439.95 | 34,934.09 | 110,937.46 | 40,502.49 | 73.26 \% |
| Fund: 11 - GOLF COURSE FUND Surplus (Deficit): | 0.00 | -105,000.00 | -193,746.62 | -35,221.41 | 69,778.59 | 33.54\% |
| Report Surplus (Deficit): | 0.00 | -105,000.00 | -193,746.62 | -35,221.41 | 69,778.59 | 33.54\% |


| FY 2020-2021 |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | October | November | December | January | February | March | April | May | June | July | August | September | YTD Totals |
| Rounds played | 4199 | 3833 | 3206 | 3215 | 2280 | 3783 | 4087 | 2324 | 3072 | 2821 | 2836 |  | 35656 |
| Tournament Rounds | 432 | 411 | 259 | 331 | 305 | 440 | 529 | 124 | 203 | 191 | 291 |  | 3516 |
| Range buckets | 2502 | 2139 | 1223 | 1788 | 1486 | 2241 | 2466 | 1307 | 1502 | 1498 | 1382 |  | 19534 |
| Unearned Revenue | (1,828.70) | -1677.03 | -4123.64 | 2,577.07 | 2064.97 | -958.42 | 206.90 | -92.10 | 575.09 | -127.91 | -155.38 |  | -3539.15 |
| Star <br> Memberships | 2,377.46 | 2,736.33 | 5,954.76 | 7,521.62 | 1,915.74 | 4,635.35 | 3,159.33 | 1,995.45 | 4,803.60 | 3,233.89 | 3,180.76 |  | 41,514.29 |
| Green Fees | 141,058.90 | 124,752.60 | 109,221.89 | 105,315.36 | 71,692.37 | 119,546.11 | 121,128.32 | 62,875.00 | 80,447.99 | 80,645.70 | 81,404.77 |  | 1,098,089.01 |
| Tournament Fees | 13,045.47 | 13,682.26 | 8,298.51 | 10,179.60 | 9,200.71 | 14,142.00 | 18,269.46 | 2,903.42 | 4,212.42 | 4,527.46 | 8,223.60 |  | 106,684.91 |
| Range Fees | 17,672.31 | 16,345.86 | 11,579.13 | 15,033.71 | 11,146.53 | 19,095.87 | 20,049.84 | 13,537.90 | 12,704.06 | 14,081.06 | 11,890.88 |  | 163,137.15 |
| Club Rental | 390.00 | 400.00 | 200.00 | 225.00 | 275.00 | 648.00 | 680.00 | 468.75 | 500.00 | 495.00 | 605.00 |  | 4,886.75 |
| Sales of Merchandise | 17,709.62 | 19,202.56 | 24,247.44 | 13,485.64 | 14,168.19 | 24,726.37 | 26,656.07 | 13,570.96 | 18,020.66 | 18,184.21 | 18,934.56 |  | 208,906.28 |
| Concession Fees | 6,097.49 | 4,843.35 | 3,944.58 | 3,819.87 | 2,830.15 | 5,123.29 | 5,450.52 | 3,378.74 | 4,157.36 | 3,740.46 | 3,714.91 |  | 47,100.72 |
| Miscellaneous Fees | 2,450.00 | 2,530.00 | 3,888.25 | 4,914.50 | 2,224.50 | 3,717.50 | 1,762.50 | 407.50 | 937.50 | 785.70 | 960.51 |  | 24,578.46 |
| Total Income | 198,972.55 | 182,815.93 | 163,210.92 | 163,072.37 | 115,518.16 | 190,676.07 | 197,362.94 | 99,045.62 | 126,358.68 | 125,565.57 | 128,759.61 | - | 1,691,358.42 |
| Weather Totals | 1RO/1CM | 2RO/2W/1H | 4RO/4W/1H | 4RO/9W | 7RO/7W | 5W/1CM | 1RO/4W/ 1CM | 5RO/9W/ 5CM | 3RO/5W | 1RO/13W/1H | 5WD |  | $\begin{gathered} 28 \mathrm{RO} / 63 \mathrm{~W} / \\ 8 \mathrm{CM} / 3 \mathrm{H} \end{gathered}$ |
| Income Per Round | \$42.85 | \$42.83 | \$46.57 | \$43.14 | \$43.15 | \$44.28 | \$42.03 | \$39.68 | \$36.94 | \$40.66 | \$40.21 | \$0.00 | \$42.21 |


| FY 2019-2020 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | November | December | January | February | March | April | May | June | July | August | September | YTD Totals |
| Rounds played | 2822 | 2566 | 3505 | 2388 | 2490 | 2854 | 119 | 4916 | 4325 | 4935 | 4516 | 4202 | 39638 |
| Tournament <br> Rounds | 447 | 418 | 203 | 289 | 384 | 159 | 0 | 148 | 354 | 252 | 314 | 330 | 3298 |
| Range buckets | 1508 | 1433 | 1478 | 1209 | 1581 | 1335 | 0 | 2205 | 1892 | 2053 | 2105 | 2245 | 19044 |
| Unearned Revenue | 400.91 | -317.89 | -2154.02 | 888.22 | 2151.38 | -869.36 |  | -1196.43 | $(2,268.55)$ | -886.59 | -1067.16 | -2251.51 | -7571.00 |
| Star <br> Memberships | 5,042.78 | 2,178.46 | 4,127.77 | 4,402.75 | 3,400.19 | 8,901.18 |  | 7,176.37 | 6,040.07 | 4,346.20 | 3,191.19 | 5,543.08 | 54,350.04 |
| Green Fees | 80,370.21 | 78,523.77 | 110,211.22 | 60,955.71 | 72,572.18 | 82,188.50 | 2,954.35 | 163,982.17 | 138,989.99 | 157,398.71 | 147,675.64 | 137,051.64 | 1,232,874.09 |
| Tournament Fees | 13,053.96 | 12,342.40 | 5,437.16 | 8,154.89 | 10,871.77 | 4,486.89 |  | 3,982.41 | 10,281.47 | 7,587.12 | 8,601.62 | 10,372.60 | 95,172.29 |
| Range Fees | 10,699.65 | 8,606.44 | 13,836.14 | 7,972.55 | 10,145.66 | 10,230.65 |  | 15,918.29 | 13,079.70 | 15,253.98 | 15,050.54 | 17,622.61 | 138,416.21 |
| Club Rental | 300.00 | 320.00 | 360.00 | 320.00 | 575.00 | 545.00 |  |  | 505.00 | 350.00 | 525.00 | 400.00 | 4,200.00 |
| Sales of Merchandise | 16,110.06 | 14,074.31 | 18,896.41 | 11,981.09 | 13,269.78 | 11,835.19 | 224.37 | 21,452.21 | 22,601.63 | 23,408.83 | 20,116.55 | 24,693.77 | 198,664.20 |
| $\begin{aligned} & \begin{array}{l} \text { Concession } \\ \text { Fees } \end{array} \\ & \hline \end{aligned}$ | 3,716.48 | 3,343.51 | 3,615.00 | 3,134.23 | 3,516.51 | 3,098.47 | 94.01 | 5299.63 | 4,980.36 | 5,047.86 | 5,384.34 | 5,803.02 | 47,033.42 |
| Miscellaneous <br> Fees | 424.00 | 1,253.00 | 675.00 | 4,824.00 | 2,533.00 | 2,230.00 | 60.00 | 900.00 | 940.00 | 2,467.50 | 3,445.00 | 2,735.00 | 22,486.50 |
| Total Income | 130,118.05 | 120,324.00 | 155,004.68 | 102,633.44 | 119,035.47 | 122,646.52 | 3,332.73 | 217,514.65 | 195,149.67 | 214,973.61 | 202,922.72 | 201,970.21 | 1,785,625.75 |
| Weather Totals | $\begin{gathered} 4 \mathrm{~W} / 2 \mathrm{RO} / \\ 1 \mathrm{CM} \\ \hline \end{gathered}$ | 1W/5RO/ 1CM/1H | 1W/1RO/1H | $\begin{gathered} 13 \mathrm{~W} / 5 \mathrm{RO} / \\ 0 \mathrm{CM} \\ \hline \end{gathered}$ | $\begin{gathered} 5 \mathrm{~W} / 6 \mathrm{RO} / \\ 1 \mathrm{CM} \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline 5 \mathrm{~W} / 1 \mathrm{CM} / 7 \mathrm{CVD}- \\ 19 \\ \hline \end{array}$ | 27 CVD-19 | $\begin{gathered} 1 \mathrm{~W} / 2 \mathrm{RO} / \\ 1 \mathrm{CM} \\ \hline \end{gathered}$ | 1W/3RO/ 1M | 4W/1RO/ 1M | 3W/2RO/ 1M | 1W/3RO/ 1H | $\begin{gathered} 39 \mathrm{~W} / 29 \mathrm{RO} / 8 \mathrm{CM} / \\ 4 \mathrm{H} / 34 \mathrm{CV} \\ \hline \end{gathered}$ |
| Income Per <br> Round | \$38.14 | \$39.70 | \$41.27 | \$36.36 | \$39.49 | \$38.04 | \$28.01 | \$41.77 | \$40.90 | \$40.78 | \$41.57 | \$43.84 | \$40.50 |


| Fy 2018-2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | November | December | January | February | March | April | May | June | July | August | September | YTD Totals |
| Rounds played | 2389 | 2319 | 2117 | 1993 | 1873 | 3241 | 4169 | 3196 | 3346 | 4392 | 3809 | 2770 | 35614 |
| Tournament <br> Rounds | 582 | 393 | 299 | 257 | 297 | 367 | 526 | 636 | 682 | 304 | 304 | 331 | 4978 |
| Range buckets | 1265 | 955 | 970 | 1031 | 1046 | 1284 | 1368 | 1181 | 1591 | 1606 | 1544 | 1351 | 15192 |
| Unearned Revenue | -1472.95 | -1668.62 | -3443.07 | 1,430.45 | 60.48 | -134.21 | 504.86 | -1359.80 | (2,370.72) | -229.23 | -201.60 | -865.64 | (9,750.05) |
| Star <br> Memberships | 2,094.31 | 1,601.02 | 3,748.62 | 2,358.88 | 1,996.45 | 6,057.91 | 5,552.78 | 3475.34 | 2,823.76 | 4,319.36 | 4588.93 | 4294.91 | 42,912.27 |
| Green Fees | 65,328.60 | 52,816.14 | 68,371.79 | 42,809.31 | 44,185.56 | 85,369.39 | 103,277.89 | 88751.10 | 96,727.91 | 121,034.15 | 104445.40 | 77863.67 | 950,980.91 |
| Tournament Fees | 17,318.04 | 11,240.60 | 7,232.24 | 6,767.13 | 7,847.31 | 11,481.95 | 16,021.51 | 17097.50 | 21,215.16 | 8,816.48 | 9044.27 | 10591.82 | 144,674.01 |
| Range Fees | 6,576.03 | 4,475.29 | 9,669.19 | 5,207.18 | 6,205.01 | 7,889.27 | 7,087.90 | 5831.73 | 7,207.86 | 9,019.33 | 8733.55 | 7613.81 | 85,516.15 |
| Club Rental | 624.66 | 325.00 | 200.00 | 300.00 | 240.00 | 220.00 | 500.00 | 480.00 | 660.00 | 440.00 | 260.00 | 280.00 | 4,529.66 |
| Sales of Merchandise | 15,603.17 | 12,923.62 | 11,727.68 | 7,095.43 | 14,064.14 | 14,104.40 | 20,214.49 | 19090.89 | 21,910.22 | 18,239.02 | 22489.56 | 16744.87 | 194,207.49 |
| Concession Fees | 4,576.77 | 3,087.86 | 2,869.59 | 2,652.55 | 2,637.97 | 4,628.91 | 4,886.33 | 4433.14 | 4,587.18 | 4,734.94 | 4221.99 | 3379.30 | 46,696.53 |
| Miscellaneous Fees | 1,236.00 | 258.00 | 723.00 | 2,475.00 | 1,538.94 | 3,071.00 | 1,389.00 | 670.00 | 1,019.00 | 570.00 | 605.00 | 590.00 | 14,144.94 |
| Total Income | \$111,884.63 | 85,058.91 | 101,099.04 | 71,095.93 | 78,775.86 | 132,688.62 | 159,434.76 | 138,469.90 | 153,780.37 | 166,944.05 | 154,187.10 | 120,492.74 | \$1,473,911.91 |
| Weather Totals | 7W / 3RO | 11W/4RO/ 1H | $\begin{gathered} 11 \mathrm{~W} / 2 \mathrm{RO} / \\ 1 \mathrm{H} \\ \hline \end{gathered}$ | 15W/3RO | 10W/3RO | 5W | 7W | $\begin{gathered} 6 \mathrm{~W} / 1 \mathrm{RO} \\ 1 \mathrm{CM} \\ \hline \end{gathered}$ | 6W/2RO | 2W/1CM | 4W | $\begin{gathered} 5 \mathrm{~W} / 3 \mathrm{RO} / \\ 1 \mathrm{CM} \\ \hline \end{gathered}$ | $\begin{gathered} 89 \mathrm{~W} / 21 \mathrm{RO} / \\ 3 \mathrm{CM} / 2 \mathrm{H} \\ \hline \end{gathered}$ |
| Income Per Round | \$37.45 | \$31.39 | \$41.72 | \$29.91 | \$35.35 | \$35.13 | \$32.67 | \$35.58 | \$38.07 | \$34.68 | \$36.42 | \$37.75 | \$35.49 |


| FY 2017-2018 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October | November | December | January | February | March | April | May | June | July | August | September | YTD Totals |
| Rounds played | 3,102 | 3,070 | 2,024 | 1,729 | 1,589 | 3470 | 3759 | 3530 | 3086 | 3,189 | 3,797 | 2,067 | 34,412 |
| Tournament Rounds | 555 | 369 | 275 | 317 | 262 | 374 | 449 | 585 | 491 | 307 | 319 | 228 | 4,531 |
| Range buckets | 1,391 | 1,398 | 770 | 895 | 787 | 1696 | 1884 | 1508 | 1322 | 1,280 | 1,359 | 852 | 15,142 |
| Unearned Revenue |  |  | -24.63 | 967.27 | -639.7 | -367.01 | -218.17 | -1096.72 | -349.85 | -1530.91 | -278.61 | -431.73 | -3970.06 |
| Star <br> Memberships | 1,083.00 | 1,075.00 | 1,177.43 | 886.16 | 1,747.32 | 3,162.05 | 4,582.19 | 2,639.33 | 3,504.48 | 3,017.77 | 3,433.05 | 1038.59 | 27,346 |
| Green Fees | 76,440.71 | 83,616.18 | 56,482.97 | 41,148.61 | 34,012.15 | 92,628.33 | 105,731.34 | 97,318.89 | 89,853.79 | 88,257.01 | 94,600.16 | 54,390.33 | 914,480 |
| Tournament Fees | 15,749.55 | 10,763.90 | 8,833.94 | 9,282.22 | 6,489.84 | 10,364.94 | 13,093.08 | 16,466.79 | 15,368.94 | 9,305.25 | 9,077.39 | 7,464.76 | 132,261 |
| Range Fees | 6,820.25 | 7,163.03 | 5,664.41 | 4,636.80 | 4,335.16 | 10,101.88 | 9,859.66 | 9,101.61 | 7,509.12 | 7,112.74 | 7,161.08 | 4,782.61 | 84,248 |
| Club Rental | 150.00 | 555.00 | 430.00 | 230.00 | 60.00 | 420.00 | 524.66 | 280.00 | 460.00 | 475.52 | 380.00 | 200.00 | 4,165 |
| Sales of Merchandise | 16,065.54 | 15,566.43 | 10,147.15 | 8,019.54 | 10,197.37 | 17,132.64 | 16,095.62 | 18,707.26 | 14,255.38 | 15,682.44 | 14,648.24 | 9,488.43 | 166,006 |
| Concession Fees | 4,070.46 | 4,003.81 | 2,587.61 | 2,170.15 | 1,979.37 | 4,541.22 | 4,790.23 | 5,333.66 | 4,121.71 | 3,529.24 | 4,120.95 | 2,579.58 | 43,828 |
| Miscellaneous Fees | 653.99 | 210.00 | 795.00 | 2,745.00 | 1,710.00 | 1,665.00 | 1,035.00 | 690.00 | 490.00 | 480.00 | 525.00 | 190.00 | 11,189 |
| Total Income | \$121,033.50 | \$122,953.35 | \$86,093.88 | \$70,085.75 | \$59,891.51 | \$139,649.05 | \$155,493.61 | \$149,440.82 | \$135,213.57 | \$126,329.06 | \$133,667.26 | \$79,702.57 | \$1,383,523.99 |
| Weather Totals | 5W / 1RO | 0 | 6W/4RO/ 1H | $\begin{gathered} 7 \mathrm{~W} / 5 \mathrm{RO} \\ \& \mathrm{ICE} \\ \hline \end{gathered}$ | 5W / 6RO | IW/IRO/ 2CM | 1 CM | 4 W | 3W/3 RO | 7W / 1 RO | 4W/1RO | 16W / 6 RO | $\begin{gathered} 58 \mathrm{~W} / 28 \mathrm{RO} / \\ 3 \mathrm{CM} / 1 \mathrm{H} \end{gathered}$ |
| Income Per Round | \$32.80 | \$35.44 | \$36.95 | \$33.35 | \$31.76 | \$35.60 | \$35.91 | \$35.94 | \$36.92 | \$35.71 | \$31.71 | \$34.46 | \$34.82 |

